

# Aurora Solar Technologies

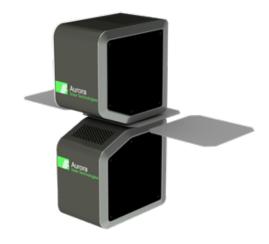


### Safe Harbour Statement

Forward Looking Statements: Certain of the statements and market data contained in this presentation are forwardlooking statements which involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

# Aurora Solar Technologies

- FOR SOLAR CELL MANUFACTURERS, who struggle to be profitable
- Aurora's manufacturing quality control systems INCREASE manufacturing
   YIELD and PROFITS
- ✓ Unlike our competition, we provide a WHOLE SOLUTION for this need



Quality measurement of a series of solar cells



Real-time quality assessment based on measured parameters

#### **Aurora's Vision:**

Become the number one quality control system provider for solar product manufacturing



More than 100 systems sold 50% Gross Margin



Sales/presence in largest global markets



\$450M market Manufacturing capacity growing 25% per year



Validated by industry leaders



Positioned for growth Leading patented technology Industry-recognized team



\$10M market cap Attractive investment as business executes to plan

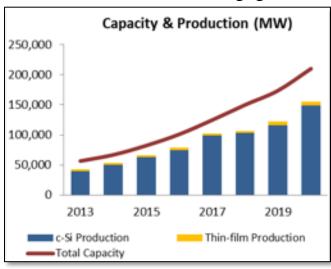
# Our addressable market is large and rapidly growing

 Solar industry long-term growth at 25% CAGR

 Annual CAPEX for solar cell manufacturers > \$4.4 billion

Of this, <u>Aurora's addressable</u>
 market > \$450 million

#### Solar cell manufacturing growth



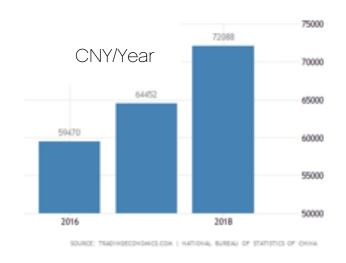
Source: SolarMedia PV Manufacturing Quarterly Report, Sept 2019

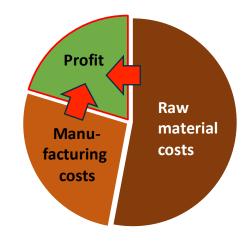
### Manufacturing Challenges Today

### Lost profit in manufacturing

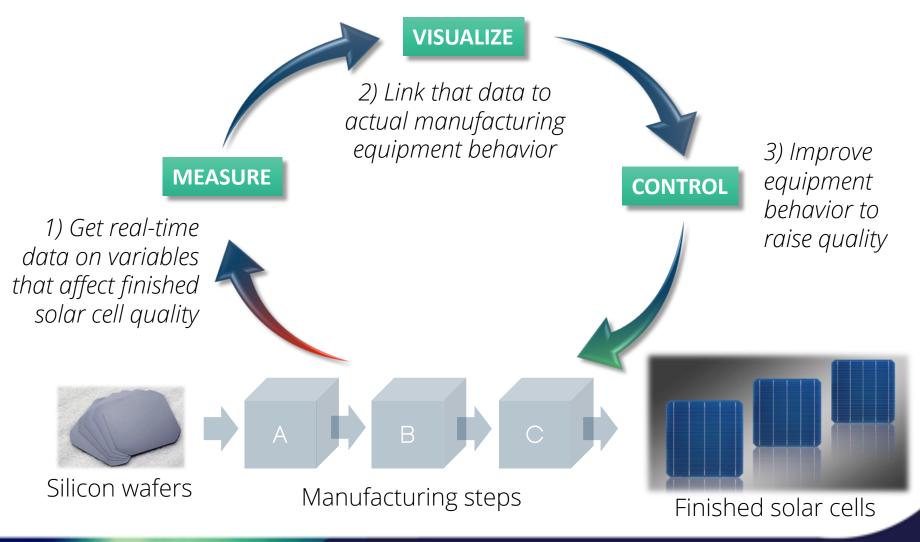
- Increasing labour costs due to turnover and rising wage rates
  - Now driving adoption of automated handling and inline measurement

 High raw material and processing costs relative to selling price



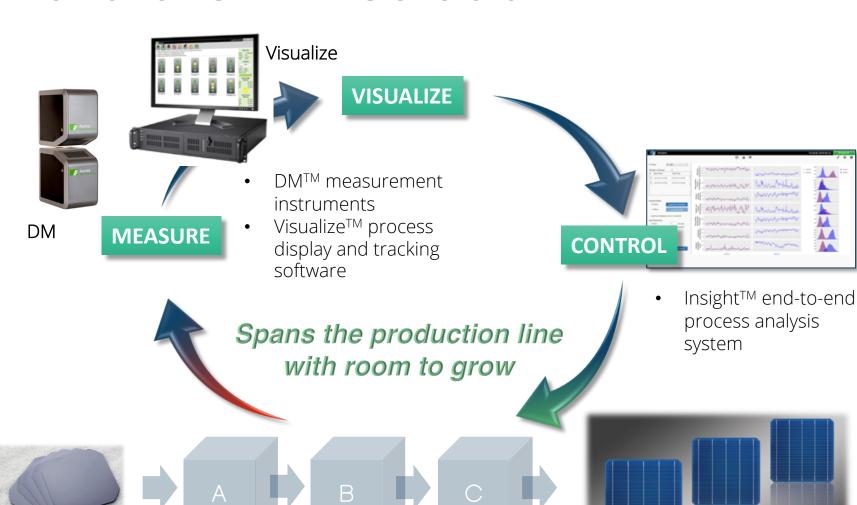


# A solution is needed to realize the efficiencies



### Aurora is THE solution

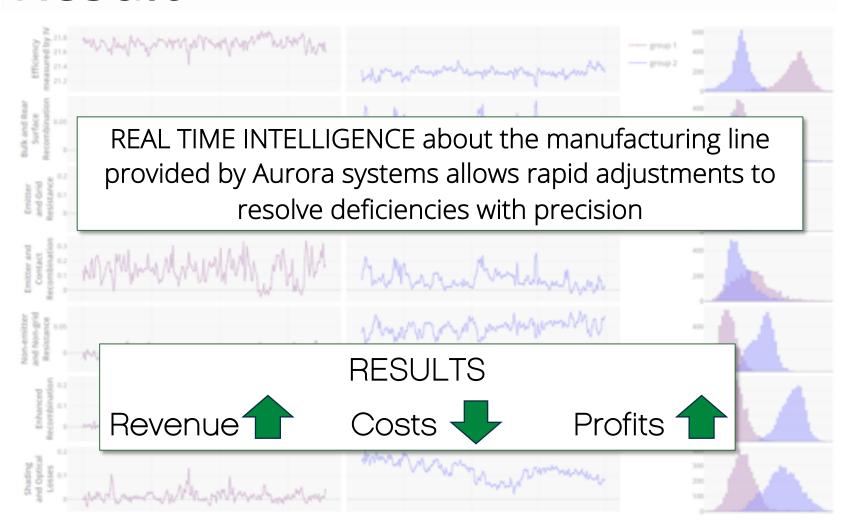
Silicon wafers



Finished solar cells

Manufacturing steps

### Result

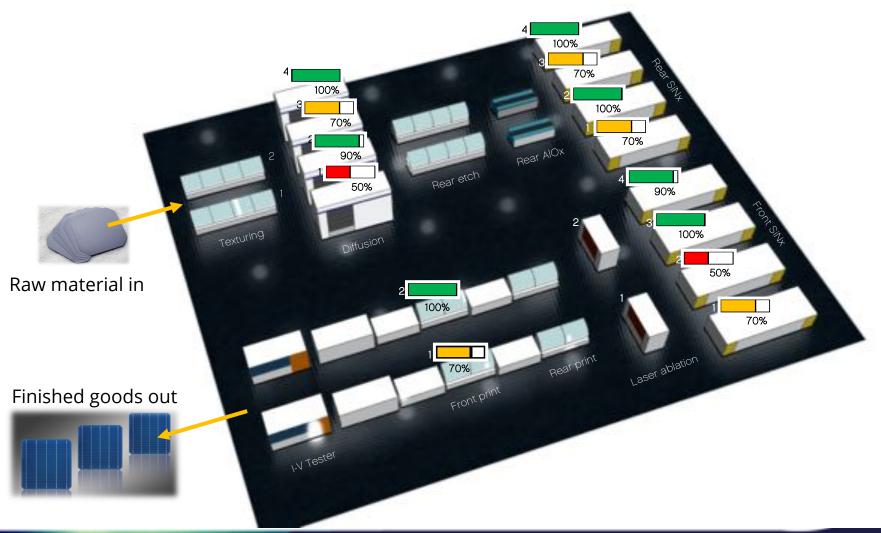


## Insight™

The next step in Aurora's solution portfolio – GA H2'20

- Proprietary tool evaluates big data in real time to troubleshoot and optimize solar cell production
- Benefits
  - Pinpoint best-worst performing machines; identify best production routing fast yield and throughput maximization
  - Laborious optimization experiments eliminated, testing automated
  - Ramp up of new production lines accelerated

### Plant-wide view of performance



# Strong Aurora Solar Team

#### Gordon Deans, P. Eng., M. Eng. CEO and Founder

Extensive leadership experience in new product development and market introduction, public company turnarounds with Nortel, Norsat, Omron Automation\*

#### Steve McDonald, B.E.Sc.

VP Business Development 14 years experience in automation applications and sales at Omron Automation and Aurora

#### Susan Pan, MBA, CPA

Chief Financial Officer
20+ years of international experience with
Sinopec and Siemens Ltd. in China, and
HTEC: Hydrogen Technology & Energy
Corporation and Nano One Materials
Corporation in Canada.

#### Johnson Wong, Ph.D.

#### **Chief Physicist**

University of New South Wales, SERIS, Industry-recognized expert in solar cell physics and design. Co-inventor of "Griddler", a widely-used solar cell simulation product.

#### Wei Deng, MBA, M. Sc.

General Manager – Asia Pacific 30 years of global management experience in marketing, sales strategic planning, and investment in high-tech industries, including senior positions at Microsoft China, Librestream Technologies, and Norsat International.

#### **Board of Directors**

**John McNicol** - Senior executive with proven track record of creating shareholder value

**Kevin Dodds, CPA** - Sr executive specializing in corporate, financing, operational matters in high-growth companies **David Toyoda, LLB**- experienced securities legal and corporate organization expert

Gordon Deans – CEO and founder

<sup>\*</sup>formerly Adept Technology, Inc.

## **Equity Structure**

**Share price (January 10, 2020):** \$0.105

Market Cap: \$9.3M

**Common Shares:** 88,176,925

of which insiders and founding investors own: 25%

Warrants: 2,256,800

@ 0.075 expiring 11-15-20

Employee/Director Options: 5,605,000

(W/A \$0.07)

**Fully Diluted:** 96,038,725

### Five reasons to own ACU shares

- 1. Large and growing addressable market
- 2. Rapidly building sales in the largest solar market in the world China
- 3. Dynamic, proprietary product roadmap to diversify and strengthen sales
- 4. Globally recognized team in the solar industry, respected and influential
- 5. Strong leadership and Board with track record of creating value



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